

Fortune 500 Manufacturer

Verusen Platform & Manufacturer Verified **\$26M** in savings opportunities in 45 days

KEY RESULTS



\$100M+

Identified savings opportunities < 45 days



\$26M

Verified savings opportunities < 30 days



\$40M

Working capital reduction < 12 months



8X

ROI < 90 days

Our Client

One of the **world's largest manufacturers** of paperboard and paper-based packaging for beverage, foodservice, household, personal care, and pet care products

Key Business Needs

Focused on the following:

- **Patterns** in the material purchasing data
- Find **purchasing overlaps**
- **Risk management** assessment
- Assistance with rationalizing **decision making**

Business Challenge

- Over **70 facilities** worldwide
- **50%** of their spare part purchases were **blanket POs** with no SAP material number
- Buying **redundant parts**

Solution

Verusen's AI identified **working capital cost savings** opportunity within 30 days. It eliminated duplicates leading to cost avoidance for facilities across the network. Improved **master data and faster search capabilities** enabled the team to reduce redundant purchase spending.